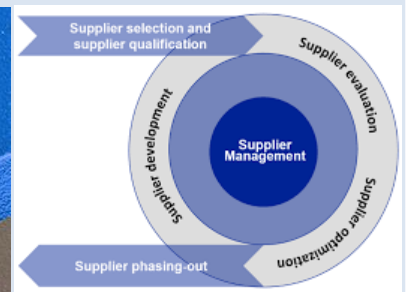




Indian Institute of Materials Management Bangalore Branch

Announces

Two - Day Workshop on 'Supplier Management and Developing Supply Strategies'



Date: 24th and 25th January 2020 (Friday and Saturday)

**Venue: Regenta Place (Hotel Ramada), #11, Park Road (Sivaji Nagar Road),
near Indian Express Circle, Bangalore - 560051**

Organized by

Indian Institute of Materials Management

304,306 and 307 'A' Wing, Mittal Towers, M.G. Road, Bangalore – 560 001, Mobile: 9972441466

E-mail: iimmbg@airtelmail.in; nagaraj.sm@iimmbangalore.org Website: www.iimmbangalore.org

ABOUT IIMM

Indian Institute of Materials Management is the premier professional Institute of Materials Management in India. Our mission is to “promote professional excellence in materials management towards national prosperity through sustainable development” through its national network of 52 branches and 19 chapters spread over the length and breadth of the country. IIMM is dedicated to the professional activities including Educational Courses, Executive Development Programs, Seminars, Workshops, In-house Training Programs and consultancy.

INTERNATIONAL AFFILIATION

To have an effective global interaction on the subject, IIMM is a charter member of International Federation of Purchasing and Supply Management (IFPSM), USA which has its roots in 33 countries from all the six continents, representing views of Purchasing and Materials Management professionals world-wide. Its major aim is to encourage professional development, education and cross-cultural exchange and cooperation in Purchase, Materials Management, Logistics, International Trade and other related disciplines.

IIMM ASSOCIATION WITH ITC UNCTAD / WTO

The International Trade Centre (ITC) UNCTAD/WTO is the Focal point in the United Nations for Technical co-operation with developing countries in trade promotion. As an executing agency of the United Nations Development Program (UNDP), ITC is directly responsible for implementing UNDP financed Projects in developing countries and economics in transition related to trade promotion.

OBJECTIVE OF

An agile and reliable Supplier Base can go a long way in avoiding supply disruptions, delayed deliveries, quality failures and Customer annoyance. And that would help in minimizing hidden costs, improve profitability and gain Customer Loyalty.

To achieve the above objective Organizations, need to focus on creating a robust Supplier Management approach and developing sustainable Supply Strategies.

This program is designed to give an insight into the Supplier Management Process and the key aspects to be considered in developing meaningful supply strategies with respect to different categories of material purchasing.

FOR WHOM

This workshop is for Executives working in Purchase / Materials Management Department, Businessmen and Consultants, Practicing Professionals holding middle or senior positions in Procurement/ Supply Chain / Contracts / Planning or related areas

DELEGATE FEE

Rs. 5,500 /- per Delegate (GST 18% Extra)

Rs. 5,000/- for IIMM Members (GST 18% Extra)

➔ 5% discount for early bird registration on or before 21st January 2020

GST Registration Number: 29AAAI0056P1ZF

NOMINATION

Please send your Nominations to IIMM Bangalore Branch with the appropriate fee by cheque/bank draft/NEFT on or before 23.01.2020. You may also send the nomination by e-mail or fax.

Delegate fee should be drawn in favor of the **Indian Institute of Materials Management** payable at Bangalore or by payment sending by NEFT, please arrange send payment to
SB -Account No: 0792101031770 Bank: Canara Bank, Trinity Circle Branch, Bangalore,
IFSC: CNRB0000792

GST Registration Number :29AAAI0056P1ZF

PROGRAM SCHEDULE

Friday, 24th January 2020

09.00am – 09.30am	Registration
09.30am – 11.00am	Program Overview – Introduction to Supplier Management & Supply Strategy
11.00am – 11.15am	Tea Break
11.15am – 01.00pm	Supply Strategy for Routine, Leverage, Bottleneck, Critical Items and Commodity
01.00pm - 02.00pm	Lunch Break
02.00pm – 03.30pm	Appraising Market Segment – Information Support to Supply Market
03.30pm – 03.45pm	Tea Break
3.45pm – 05.00pm	Build and Manage Effective Internal & External Relationships within the Sourcing, Customer team and Service Partners

Saturday, 25th January 2020

09.30am – 11.00am	Introduction and Framework for Supply Strategy - Supplier Relationship and Contract Types
11.00am – 11.15am	Coffee break
11.15am – 01.00pm	Importance of supplier quality in Supplier selection and Management
01.00pm - 02.00pm	Lunch
02.00pm - 03.30pm	Case Studies - Best Practices in Supplier Management
03.30pm – 03.45pm	Coffee Break
03.45pm - 05.00pm	Case Studies - Best Practices in Supplier Management (Continued)
05.00pm – 05.15pm	Program Summation - Feed Back

Faculty Profiles



Dr. Subbakrishna is a Supply Chain Management professional with 40 years of Industrial experience, in both Public and Private Sectors in the areas of Materials and Supply Chain Management.

Currently he is the CEO of A.V International, a Consulting Company on Power Project Incentives and Director in MITS Software.

He is a Senior Faculty at IIMM and has conducted several Trainings both in India and abroad. He is an ITC, Geneva trained Trainer on Modular Learning System of Supply Chain Management.

His Qualifications include an Hon. Doctorate in Supply Chain Management by Confederation of International Accreditation Commission, Delhi

He has authored books on International Trade, Import Management, and Legal aspects of Materials Management.



Mr. K.S Mohan Kumar is a Supply Chain Management professional with several decades of experience in both Industrial and Academic fields. He has held senior level positions in BEL.

Currently he is a Senior Faculty at IIMM, Bangalore and a visiting Faculty at various Management Institutions.

He is an ITC, Geneva Certified Trainer in the area of International Purchasing and Supply Management (IPSM). Additionally, he holds a PG International Diploma in Purchase and Supply Chain Management (WTO Geneva).

His Qualifications include a B.E. in Electronics Engineering & an MBA.

His areas of expertise include Supply chain management and Logistics, Production and Operations management.



Mr. S.S.V. Raghavan is a Supply Chain Management professional with close to six decades of experience in both Industrial and Academic fields. He has held senior level positions in Aeronautical Development Agency and MNCs, Government Sector.

He is a Distinguished Member of IIMM, and served the Project Management Institute as Sr. Vice President.

Currently he is a Senior Faculty at IIMM, Bangalore, Kolkata and Project Management Institute and a freelance Consultant in Contracting

His Qualifications include an Honours Graduation in Physics

His areas of expertise include Supply chain management and Project Management.

He has to his credit a few published papers on Materials Management and Contract Management



Mr. T.K. Ramasubbu is a Supply Chain Management professional with close to 5 decades of experience in both Industrial and Academic fields. He has held senior level positions in BEL, BPL.

Currently he is a Senior Faculty at IIMM, Bangalore and a visiting Faculty at Amrita School of Business.

He is an ITC, Geneva Certified Trainer in the area of International Purchasing and Supply Management (IPSM). Additionally, he holds an International Diploma (IPSM).

His Qualifications include a B.E. (Hons) in Mechanical Engineering & an MBA in Marketing.

His areas of expertise include Operations Management and in particular Supply Chain Management, Strategic Sourcing.

For more details please contact following:

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